

## CAMBRIDGE SOUTH HOCKEYCLUB

## ANNUAL GENERAL MEETING <br> ~ 2012~

| Held on: | Monday $28^{\text {th }}$ May 2012, 8.00pm |
| :--- | :--- |
| at: | The Maypole, Portugal Place, Cambridge |

## MINUTES

Present: Dave Aston, Alasdair Edge, John Greaves (chair),Tom Howell, Simon Jelley, Boris Lossy, Graham McCulloch, Dominic Nelson, Ron Oren, Neil Sneade, George Wych, Cath Anthony, Kylie Beasley, Louise Cantwell, Serin Dabb, Georgie Hurford, Leonie O'Donnell, Eleanor Raffan, Julie Sadler, Louise Tonkin, Gemma Young

Resolutions of the Club are shown underlined.

## I. Quorum

## I.I. The presence of a quorum was confirmed.

## 2. 201I Minutes

2.1. Neil summarised the fees and finances and the 2011 AGM minutes were approved.

## 3. Honorary Secretary's report

3.1. Neil chaired reports on significant developments in the Club over the past year:
3.I.I. Ellie reported that the Ladies' section had had a decent year.The Ladies' teams had lost some key people buy had gained some good new joiners who had contributed to the Club.What could have been a difficult year had been a good one.
3.I.2. Neil reported that the Men's section had enjoyed steady numbers, comparable with last season. New joiners had about balanced out leavers. There had been a significant number of enquiries from new player received by the Club but turn-out from these had tended to be low, particularly for the Ladies.

## 4. Honorary Treasurer's reports and approval of accounts

## 4.I. Ladies' section

4.I.I. George presented a financial report for $2011 / I 2$. The Ladies' section had income of $£ 7,033.64$ against expenditure of $£ 7,5 \mathrm{I} 5.87$, incurring just under a $£ 500$ loss. This included a couple of pitch booking penalties for late cancellations. The bank balance for the start of the 2012 season was $£ 2,417.10$.
4.I.2. Match fees had raised $£ 500$ more than last season but membership subscriptions were down slightly, from 32 to 29.The LI s' match fees collected were slightly below the amount predicted; the L2s' fees exactly matched predicted income.
4.I.3. Current prediction is for a $£ 200$ loss for next season. A few additional members next season would put the Ladies in profit. The alternative would be to increase match fees. 3 players who have played 3 or more matches this season did not pay membership subs (although one only played when asked to help make up numbers when the teams were short of players). Ellie will email George about match fees.

### 4.2. Men's Section

4.2.1. George presented a financial report for 201I/I2.The Men's section had income of $£ \mid 7,263.07$ against expenditure of $£ 15,922.99$, producing a surplus of nearly $£ 1,300$. The bank balance for the start of 2012 was $£ 4,279.68$.
4.2.2. Match fees had raised $£ 1,900$ more than last season. A small increase in paid membership from 62 to 65 had added a further $£ 250$. Overall match fees collected were $5 \%$ below the predicted amount - notably the M3s were $21 \%$ below predicted though. Only I player had paid the "funded student" subscription rate so George's recommendation was we drop this and revert to a single student/unwaged rate. Recommendation is to leave other fees as they stand.
4.2.3. Current prediction is for an $£ 800$ surplus for next season. This does not allow for any exceptional expenditure such as new goalkeeping kit etc. 5 players who have played 3 or more matches this season did not pay membership subs. Laurie has just bought a Porsche so we will chase him!

## 5. Subscriptions and Match Fees for 2012/I3:

## 5.I. The Men's fees were fixed at $£ 9 / £ 4.50$ and subs at $£ \mid 00 / £ 40$.

5.2. The Ladies' fees were fixed at $£ 8 / £ 4$ and subs at $£ 100 / £ 40$.
5.3. The revised subs bring the Men's and Ladies' sections into alignment on fees and subscriptions. The difference of $£ 1$ in the Men's match fees is due to the Men's section
paying petrol money out of match fees due to their longer travelling distances for away matches; the Ladies' simply let drivers off match fees.

## 6. Election of Officers:

6.1. Chairman - John Greaves was nominated and elected unanimously.
6.2. Honorary Secretary - Neil Sneade was nominated and elected unanimously.
6.3. Honorary Treasurer - George Wych was nominated and elected unanimously.
6.4. Club Liaison Officer - Kylie Beasley was nominated and elected unanimously.
6.5. Men's League Liaison Officer - $\underline{\text { Neil Sneade was nominated and elected unanimously. }}$
6.6. Ladies' League Liaison Officer - Kylie Beasley was nominated and elected unanimously.
6.7. Men's Fixtures Secretary - Lino Di Lorenzo is not seeking re-election. Jan was suggested as someone who might be approached. George is willing to do it if no other candidate is available.
6.8. Ladies' Fixtures Secretary - Vicky Lavis was nominated and elected unanimously.
6.9. Men's Umpires' Liaison Officer - Rob Barton was nominated and elected unanimously.
6.10. Ladies' Umpires' Liaison Officer - Vicky Lavis was nominated and elected unanimously.
6.I I. Training Co-ordinator - Eleanor Raffan was nominated and elected unanimously.
6.I2. Communications Officer - George Wych was nominated and elected unanimously.
6. I 3. Men's Social Secretary - Neil Sneade will stay on if there is no other candidate. Ron suggested Chris Pearson as someone who might be approached and Graham suggested Jan.
6.14. Ladies' Social Secretary - Cath Anthony was nominated and elected unanimously.
6.I 5. Men's $\left.\right|^{\text {st }} \mathrm{XI}$ Captain - Graham McCulloch was nominated and elected unanimously.
6.16. Men's $I^{\text {st }}$ XIVice-Captain - Mark Williams was nominated and elected unanimously.
6.17. Men's $2^{\text {nd }} \mathrm{XI}$ Captain - Ron Oren was nominated and elected unanimously.
6.I 8. Men's $2^{\text {nd }}$ XIVice-Captain - Tom Anns is not seeking re-election. Colin Troll was nominated and elected unanimously.
6.19. Men's $3^{\text {rd }} \mathrm{XI}$ Captain - Simon Jelley is not seeking re-election. Alasdair Edge was nominated and elected unanimously.
6.20. Men's $3^{\text {rd }}$ XIVice-Captain - John Benedikz was nominated and elected unanimously.
6.21. Men's $4^{\text {th }} \mathrm{XI}$ Captain -Ky Ho is not seeking re-election. Simon Frampton was nominated and elected unanimously.
6.22. Men's $4^{\text {th }}$ XIVice-Captain - Dave Monck is not seeking re-election. Boris Lossy was nominated and elected unanimously.
6.23. Ladies' ${ }^{\text {st }} \mathrm{XI}$ Captain - Eleanor Raffan is not seeking re-election. Serin Dabb was nominated and elected unanimously.
6.24. Ladies' ${ }^{\text {st }}$ XIVice-Captain - Julie Sadler is not seeking re-election. Louise Cantwell was nominated and elected unanimously. Louise Tonkin offered to deputise while Louise is out of the country for part of next season.
6.25. Ladies' $2^{\text {nd }} \mathrm{XI}$ Captain - Lyn Wood is not seeking re-election. Leonie O'Donnell was nominated and elected unanimously.
6.26. Ladies' $2^{\text {nd }}$ XIVice-Captain - Gemma Young was nominated and elected unanimously.
6.27. Men's Mixed XI Co-Captain - John Benedikz was nominated and elected unanimously.
6.28. Ladies' Mixed XI Co-Captain - Vicky Lavis was nominated and elected unanimously.
6.29. Men's Indoor Captain - Tom Howell was nominated and elected unanimously. Rich Morgan will help out if the Perse re-start their league.

## 7. Changes to the Constitution.

## 7.I. None proposed.

## 8. Any other business.

8.I. The meeting heard a written proposal from Paul South that non-playing members who make a significant contribution to the Club through regular umpiring or other efforts should be considered for a free or subsidised ticket to the Annual Club Dinner as a recognition and thanks for their efforts. There was a general feeling in favour of this while also acknowledging that the Club already offers a fee as compensation for umpiring.

A proposal was made that the Chairman should be authorised, following a recommendation by the Committee, to offer free or reduced rate Annual Dinner tickets to non-playing members who had made a significant contribution to the Club. The proposal was passed unanimously.
8.2. Training: It was proposed that consideration should be given to a more focused plan for M3/M4 (who currently switch between joining with the MI/M2 and LI/L2) and Goalkeeper training. Captains should seek opinion from their teams on what they want from training.
8.3. Recruitment: Ellue suggested advertising in parish magazines. Neil will communicate with college hockey captains again to try and increase interest from the University community. Ron and Serin suggested advertising on Gumtree. Georgie will look into producing an advertising poster.
8.4. League:The Ladies' league season will start later this year - mid rather than early September.
8.5. Rush Hockey: A Rush Hockey sesson is being run on Thursdays at Cambridge Regional College. Suggested that we send a few people along to it to try and recruit for the Club. Kylie offered to look into it.
8.6. Indoor Hockey:Tom Howell will look into proposing an intra-club hockey league; could this replace Pay and Play over the winter? Will propose an idea to the Committee in due course.

The meeting was declared closed at IOpm.

## CLUB OFFICERS 20I2/I3

## Elected Officers

The Officers elected for the $2012 / 13$ season were as follows:
-Chairman:
-Honorary Secretary:
-Honorary Treasurer:

- Club Liaison Officer:
- Men's League Liaison Officer:
- Ladies' League Liaison Officer:
- Men's Fixtures Secretary:
-Ladies' Fixtures Secretary:
- Men's Umpires' Liaison Officer:
-Ladies' Umpires' Liaison Officer:
-Training Co-ordinator:
-Communications Officer:
- Men's Social Secretary:
-Ladies' Social Secretary:
- Men's $I^{\text {st }}$ XI Captain:
- Men's ${ }^{\text {st }}$ XIVice-Captain:
- Men's $2^{\text {nd }}$ XI Captain:
- Men's $2^{\text {nd }}$ XIVice-Captain:
- Men's $3^{\text {rd }}$ XI Captain:
- Men's 3rd XIVice-Captain:
- Men's $4^{\text {th }}$ XI Captain:
- Men's $4^{\text {th }}$ XIVice-Captain:
- Ladies' ${ }^{\text {st }}$ XI Captain:
-Ladies' $\left.\right|^{\text {st }}$ XIVice-Captain:
- Ladies' 2 ${ }^{\text {nd }}$ XI Captain:
- Ladies' $2^{\text {nd }}$ XIVice-Captain:
- Men's Mixed XI Co-Captain:
-Ladies' Mixed XI Co-Captain:
- Men's Indoor Captain:

John Greaves
Neil Sneade
George Wych
Kylie Beasley
Neil Sneade
Kylie Beasley
George Wych (provisional)
Vicky Lavis
Rob Barton
Vicky Lavis
Eleanor Raffan
George Wych
Neil Sneade (provisional)
Cath Anthony
Graham McCulloch
Mark Williams
Ron Oren
Colin Troll
Alasdair Edge
John Benedikz
Simon Frampton
Boris Lossy
Serin Dabb
Eleanor Raffan
Leonie O'Donnell
Gemma Young
John Benedikz
Vicky Lavis
Tom Howell

2011/12 Men's Accounts

| Item | Income | Expenditure | Balance |
| :---: | :---: | :---: | :---: |
| Amazon | 357.27 |  | 357.27 |
| Annual Dinner | 2,104.61 | 2,132.33 | -27.72 |
| Bank Interest | 1.51 |  | 1.51 |
| Donations | 133.34 |  | 133.34 |
| Fundraising | 42.67 |  | 42.67 |
| Kit | 1,271.32 | 2,066.93 | - 795.61 |
| Match Fees | 5,030.07 |  | 5,060.07 |
| Olympics | 895.00 | 888.00 | 7.00 |
| Pay and Play | 1,565.43 | 1,148.77 | 416.66 |
| Social | 477.85 | 472.23 | 5.62 |
| Subs | 5,384.00 |  | 5,384.00 |
| Affiliation Fees |  | 1,180.04 | - 1,180.04 |
| Awards |  | 131.02 | - 131.02 |
| Coaching |  | 1,633.00 | - 1,633.00 |
| Equipment |  | 489.07 | -489.07 |
| Insurance |  | 105.33 | - 105.33 |
| Pitch Hire (Matches) |  | 3,866.93 | - 3,866.93 |
| Pitch Hire (Training) |  | 1,533.34 | - 1,533.34 |
| Umpires Fees |  | 314.00 | - 314.00 |
| Website |  | 32.00 | - 32.00 |
| TOTAL | 17,263.07 | 15,922.99 | 1,270.08 |

Bank balance for start of 2012 season $\quad £ 4,279.68$

## Notes on the Men's Accounts

The Men's side of the club made a profit of approx $£ 1,300$ in the season compared to a break even last season. As you will remember we were aiming for a decent profit to rebuild finances and to achieve this we raised match fees by $£ 1$ across the board. This had the required effect and was further augmented by changes to the administration of Pay \& Play, together with a small increase in membership. The main differences between this season and last season are these:

| Item | Difference <br> c/f Last Season |
| :--- | ---: |
| Adding $£ 1$ onto match fees (estimated) | $+£ 1,900$ |
| Running P\&P more consistently | $+£ 640$ |
| Membership up by 3 | $+£ 250$ |
| Buying a set of Away shirts | $-£ 600$ |
| Buying stock of 14 green shirts | $-£ 210$ |
| Pitch hire increased costs | $-£ 400$ |
| Unused pitch bookings not cancelled | $-£ 350$ |
| Various other | $+£ 70$ |
|  | $+£ 1,000$ |


| Team | Expected Fees | Actual Fees | Difference |
| :--- | ---: | ---: | :---: |
| M1 | $£ 1,415.50$ | $£ 1,524.00$ | $+8 \%$ |
| M2 | $£ 1,410.50$ | $£ 1,372.40$ | $-3 \%$ |
| M3 | $£ 1,377.50$ | $£ 1,090.50$ | $-21 \%$ |
| M4 | $£ 973.50$ | $£ 927.50$ | $-5 \%$ |
| Mix (share) | $£ 105.33$ | $£ 115.67$ | $+10 \%$ |
| TOTAL | $£ 1,645.67$ | $£ 1,519.58$ | $-5 \%$ |

## Membership

| Type | $2011 / 12$ | $2010 / 11$ |
| :--- | :---: | :---: |
| Full | 47 | 45 |
| Discount | 6 | 2 |
| Student | 11 | 15 |
| Funded Student | 1 |  |
|  | 65 | 62 |

5 Men played more than 3 games without subs: Laurens Brocken (5 games), Laurie Haslop (7), Tristen Knight (4), Oliver Lamming (5), Jacob Van De Moortel (5).

Forecast for 2012 / 13

| Item | $£$ |  |  |
| :--- | ---: | :--- | :---: |
| Amazon | 360.00 | Assumed the same |  |
| Kit | -150.00 | 5 players subsidised shirts |  |
| Match Fees | $4,850.00$ | Teas increased to $£ 55$ |  |
| Pay and Play | 355.00 | Pitch hire up 5\% |  |
| Subs | $-1,240.00$ | Assumed the same |  |
| Affiliation Fees | -150.00 | Increased 5\% |  |
| Awards | $-1,800.00$ | Increased 10\% |  |
| Coaching | -660.00 | Added 4 first aid kits |  |
| Equipment | -110.00 | Increased 5\% |  |
| Insurance | $-4,060.00$ | Increased 5\% but no unused pitch bookings |  |
| Pitch Hire (Matches) | $-1,610.00$ | Increased 5\% |  |
| Pitch Hire (Training) | -315.00 | Assumed the same |  |
| Umpires Fees | -40.00 | Advertised increase |  |
| Website | 830.00 |  |  |
| TOTAL |  |  |  |

## Bank at end of season $£ 5,109.68$

NB: No allowance for other significant expenditure such as purchase of goalkeeper kits, additional shirts.

## Proposals for 2012 / 13

1. Drop Funded / Unfunded Student differential as it hardly seems worth it for 1 case.
2. Otherwise leave as is.

2011/12 Ladies' Accounts

| Item | Income | Expenditure |
| :--- | ---: | ---: |
| Amazon | 178.64 |  |
| Balance |  |  |
| Annual Dinner | $1,049.45$ | $1,063.53$ |
| Bank Interest |  |  |
| Donations | 66.66 |  |
| Fundraising | 21.33 |  |
| Kit | 392.33 | 178.64 |
| Match Fees | $1,519.58$ |  |
| Olympics | 304.00 |  |
| Pay and Play | 782.72 | 304.00 |
| Social | 238.93 | 574.38 |
| Subs | $2,480.00$ | 236.12 |
| Affiliation Fees |  | 585.52 |
| Awards |  | 181.83 |
| Coaching |  | 817.00 |
| Equipment |  | 74.00 |
| Insurance |  | 52.67 |
| Pitch Hire (Matches) |  | $1,506.99$ |
| Pitch Hire (Training) |  | 766.66 |
| Umpires Fees |  | 80.00 |
| Website |  | 16.00 |
| TOTAL |  | $7,515.87$ |

## Bank balance for start of 2012 season

£2,417.10
NB: Bank balance is an estimate based on last year's draft accounts and the balance from this year as we do not have access to the bank account.

## Notes on the Ladies' Accounts

The Ladies' side of the club made a loss of approx $£ 500$ in the season compared to a loss of $£ 400$ last season. The main differences between this season and last season are these:

| Item | Difference <br> c/f Last Season |
| :--- | ---: |
| Adding $£ 1$ onto match fees (estimated) | $+£ 450$ |
| Running P\&P more consistently | $+£ 320$ |
| Buying a set of Away shirts | $-£ 300$ |
| Buying stock of 12 blue shirts | $-£ 180$ |
| Pitch Hire increased costs | $-£ 100$ |
| Unused pitch bookings not cancelled | $-£ 100$ |
| Membership down by 3 | $-£ 250$ |
| Various other | $+£ 85$ |
|  | $-£ 75$ |


| Team | Expected Fees | Actual Fees | Difference |
| :--- | ---: | ---: | ---: |
| L1 | $£ 880.00$ | $£ 751.00$ | $-15 \%$ |
| L2 | $£ 713.00$ | $£ 710.25$ | $0 \%$ |
| Mix (share) | $£ 52.67$ | $£ 57.83$ | $+10 \%$ |
| TOTAL | $£ 1,645.67$ | $£ 1,519.58$ | $-8 \%$ |

## Membership

| Type | $2011 / 12$ | 2010/11 |
| :--- | :---: | :---: |
| Full | 21 | 32 (breakdown |
| Discount | 4 |  |
| Student | 4 | 32 |
| TOTAL | 29 |  |

3 Ladies played more than 3 games without subs: Liles Dee (6 games), Caroline Dent ( 5 then injured), Nicki Gallaway (5).

Forecast for 2012 / 13

| Item | $£$ |  |  |
| :--- | :--- | :--- | :---: |
| Amazon | 180.00 | Notes |  |
| Kit | -75.00 | 5sumed the same |  |
| Match Fees | $1,420.00$ | Teas increased to $£ 55$ |  |
| Pay and Play | 180.00 | Pitch hire up 5\% |  |
| Subs | $2,480.00$ | Assumed the same |  |
| Affiliation Fees | -645.00 | Increased 10\% |  |
| Awards | -100.00 | Decrease |  |
| Coaching | -900.00 | Increased 10\% |  |
| Equipment | -155.00 | Added 2 first aid kits |  |
| Insurance | -60.00 | Increased 10\% |  |
| Pitch Hire (Matches) | $-1,600.00$ | Increased 5\% but no unused pitch bookings |  |
| Pitch Hire (Training) | -800.00 | Increased 5\% |  |
| Umpires Fees | -100.00 | Assumed the same |  |
| Website | -20.00 | Advertised increase |  |
| TOTAL | -195.00 |  |  |

## Bank at end of season $£ 2,222.10$

NB: No allowance for other significant expenditure such as purchase of goalkeeper kits, additional shirts.

## Proposals for 2012 / 13

Either run at a loss and take balance out of funds or a mixture of:
a) Collect more Match Fees
b) Gain a couple more members
c) Increase Match Fees to $£ 9$ / $£ 4.50$ (would raise around $£ 300-£ 400$ )

