

Cambridge South Hockey Club season 2017-18 financial summary

SENIOR CLUB'S ACCOUNTS						
Item	Income	Expenditure	2017/18 season	2016/17 season	2017/18 season budget	Notes
Affiliation Fees	-	3,232	- 3,232	- 2,806	- 3,262	Increase in number of teams, reduction in Cambridgeshire Hockey Association fees.
Annual Dinner	4,553	4,123	430	331	-	
Awards	-	318	- 318	- 347	- 446	
Coaching	-	5,141	- 5,141	- 2,401	- 6,000	Increase to two coaches at both mens and ladies training.
Equipment	60	3,153	- 3,093	- 5,071	- 1,000	Various including keepers' kits (£1.9k) and training kit (£600).
Fundraising	210	-	210	2,103	100	Amazon Affiliates account and donations.
Insurance	-	181	- 181	- 181	- 181	
Kit	4,401	5,517	- 1,117	- 2,282	- 2,282	
Match Fees	17,465	675	16,790	15,444	17,009	Two additional teams (L4s & M5s) and improved collection. Greater of proportion of players paying half rates.
Misc	392	1,344	- 952	- 552	- 552	Various including card readers (£450).
Pay and Play	9,642	4,097	5,544	4,055	5,096	More sessions than previous season (78 vs 72). Higher average attendance: 34 summer (vs 32), 33 season (vs 29).
Pitch Hire	65	8,060	- 7,995	- 6,652	- 7,573	Two additional teams (L4s & M5s).
Social	730	745	- 15	210	-	
Subs	14,695	50	14,645	13,440	13,440	More members than previous season (190 vs 158). Greater proportion of members paying half or reduced subs.
Teas	92	6,792	- 6,700	- 5,579	- 6,524	Teas increased to £64 from £56. Two additional teams (L4s & M5s).
Training Pitch	122	4,106	- 3,984	- 3,618	- 4,626	Increased training to 2 hours for entire season. Six sessions cancelled due to weather.
Umpires Fees	-	2,075	- 2,075	- 1,021	- 1,677	More umpires claiming fees. Nine new umpires.
TOTAL	52,426	49,610	2,816	5,075	1,523	

Key points:

- £19.5k in account (of which £7.7k comes from juniors) + £12.7k in savings = total assets of £32.2k.
- Season profit of £2,816.
- Increase in playing members resulting in greater match fees and subs collected.
- Additional two teams resulting in greater pitch hire and teas costs.
- Much higher coaching costs.
- Large profit from Pay and Play.

2018-19 season forecast – Operating costs

Description	Forecast	2017	Reasoning
Affiliation Fees	- 3,232	- 3,232	£1k Cantabs + 9 league teams at same rate.
Annual Dinner	-	430	Break even.
Awards	- 400	- 318	As before.
Coaching	- 7,738	- 5,141	25x two hour sessions for mens' and ladies' each. Mens: Paul (2h), Miles (alternating 1.5h & 2h). Ladies: Dave (2h), Bhav (1.5h), 2x assistant coaches (1.5h). Plus extra hour of training with two lead coaches. Plus M1s coach attending home matches (£200).
Equipment	- 2,000	- 3,093	Replacements parts for keeping kit (£1k). Other equipment (£1k).
Fundraising	100	210	As before.
Insurance	- 181	- 181	As before.
Kit	- 1,117	- 1,117	As before.
Match Fees	17,408	16,790	Same number of teams and matches. Similar player numbers and travel expenses expected. L2-L4s match fees raised to £9/£4.50. Card readers expected to reduce 'lost' fees.
Misc	- 665	- 952	iZettle fee (approx. £250). GroupSpaces renewal (£115). Plus £300 for other things.
Pay and Play	5,544	5,544	Similar number of sessions as last year including June mixed tournament. Expected similar attendance.
Pitch Hire	- 8,060	- 7,995	9x teams, average 12x home matches each, plus 4x mixed home matches (£65/match). Plus 10 hours warm-up period post-Juniors, 8 hours Club Night/Day (£43/hour).
Social	-	15	Break even.
Subs	16,665	14,645	Increase in subs to £110 (Full) & £55 (Student/Unwaged).
Teas	- 7,168	- 6,700	9x teams, average 12x home matches each, plus 4x mixed home matches. Perfect Pizza: £64 for 8x 15" pizzas.
Training Pitch	- 5,677	- 3,984	25 weeks of five hours training/week, plus 8x 45 minute pre-season fitness sessions (£43/hour).
Umpires Fees	- 3,060	- 2,075	£220 pool umpires for M1s + £200 CHUA + £400 for 8x new umpires. 9x teams, average 12x home matches each, plus 4x mixed home matches (£20/match).
TOTAL	421	2,816	

Key points:

- Based on match fees for all teams being £9/£4.50 and subs increasing to £110/£55, and a similar number of playing members.
- Coaching and training pitch costs increased to accommodate an extra hour of training each week.
- Profit of approx. £400.