



# CSHC Financial summary

Season 2019/20

	Income					Expenditure					
	All	Men	Ladies	Split	Juniors	All	Men	Ladies	Split	Juniors	
Affiliation Fees						3,729	1,298	1,077	1,249	105	-3,729
Coaching						12,261	2,400	3,960	848	5,053	-12,261
Equipment						4,467			3,554	913	-4,467
Fundraising	20			20							20
Kit	11,594			11,594		15,750			15,750		-4,156
Match Fees	20,483	10,878	8,562	1,043		45	36	9			20,438
Misc	104			104		1,681			1,439	242	-1,576
Pay & Play	10,213		523	9,690		351			351		9,862
Pitch Hire	331		33	298		24,219	6,450	7,183	8,111	2,475	-23,888
Social	5,528			5,528		3,379			3,379		2,149
Subs	30,343	10,435	9,478	55	10,375						30,343
Teas	54		54			8,435	4,336	3,367	732		- 8,381
Umpiring						2,822			2,822		-2,822
<b>TOTAL</b>	<b>78,671</b>	<b>21,313</b>	<b>18,649</b>	<b>28,333</b>	<b>10,375</b>	<b>77,139</b>	<b>14,519</b>	<b>15,596</b>	<b>38,236</b>	<b>8,787</b>	<b>+1,532</b>

- £3.3k still to pay University Arms Hotel
- £500 kit order still to pay
- I recommended against more junior assistants, but they could (*would*) have afforded them in the end.

**Senior club lost ~£4k**

SENIOR CLUB'S ACCOUNTS				
Item	Income	Expenditure	Net	Prev
Affiliation Fees		3,624	-3,624	-3,769
Coaching		7,208	-7,208	-7,110
Equipment		3,554	-3,554	-9,077
Fundraising	20		20	958
Kit	11,594	16,176	-4,582	-3,786
Match Fees	20,483	45	20,438	18,412
Misc	104	1,439	-1,334	-1,894
Pay & Play	10,213	351	9,862	6,482
Pitch Hire	331	21,744	-21,413	-15,145
Social	5,528	6,717	-1,188	-621
Subs	19,968		19,968	18,915
Teas	54	8,435	-8,381	-7,218
Umpires Fees		2,822	-2,822	-1,565
<b>TOTAL</b>	<b>68,296</b>	<b>72,115</b>	<b>-3,820</b>	<b>-5,340</b>

*\*Net of fuel payments*

*\*\* Including payments to UAH and final kit order*

Assets 17<sup>th</sup> June 2019 = £38k

Assets 26<sup>th</sup> April 2020 = £35k

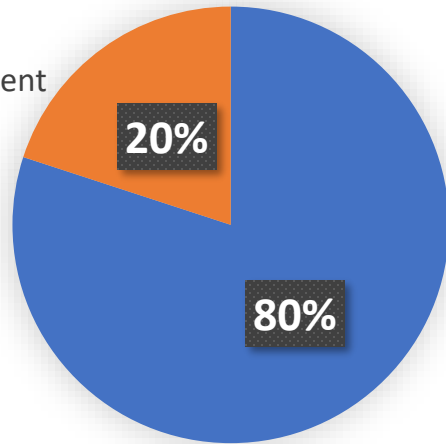
## Projections for future

- +1 ladies +1 mens teams
- 58% increase in men's training costs
- 12% increase in ladies' training costs
- Already demand to expand training even more.
- Already need to start booking other more expensive pitches
- Down by £3k due to coronavirus

# Subs

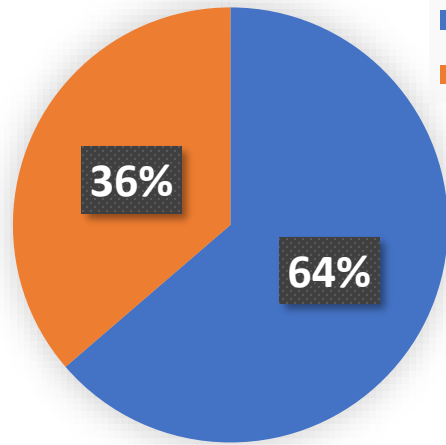
## Men

■ Full  
■ Student



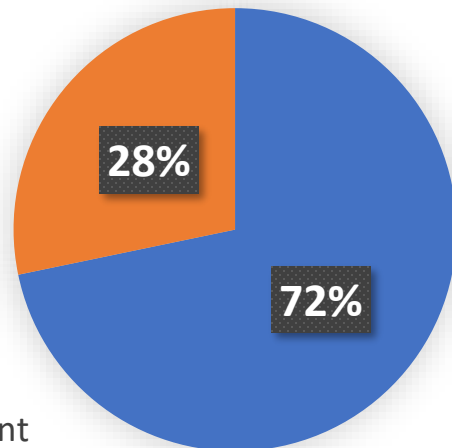
## Ladies

■ Full  
■ Student



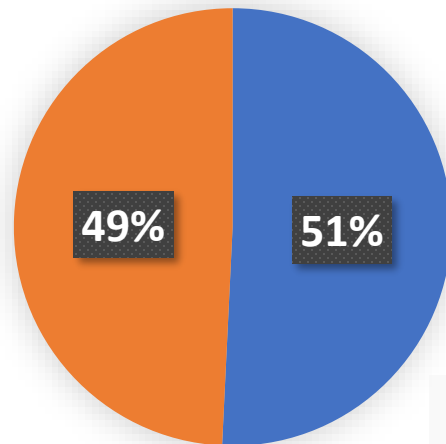
## Members

■ Full  
■ Student



## Members

■ Ladies  
■ Men



# Match fees\*

Team	Match Fees	Played	Fees/match
<b>M1</b>	£2,726	25	£109.04
<b>M2</b>	£1,931	23	£83.96
<b>M3</b>	£1,862	23	£80.96
<b>M4</b>	£1,892	24	£78.82
<b>M5/6</b>	£2,441	33	£73.97
<b>L1</b>	£1,902	27	£70.44
<b>L2</b>	£1,470	21	£69.98
<b>L3</b>	£1,765	24	£73.54
<b>L4</b>	£1,223	24	£50.94
<b>L5/6</b>	£2,104	25	£84.15
<b>Mixed</b>	£835	11	£75.91
<b>TOTAL</b>	<b>£20,151</b>		<b>£77/match average</b>

*\*Net of fuel payments*

Subsidies to students/unwaged at 50%

- £3.2k in subs
- £3.3k in match fees

# Budget 2020/21

<b>Budget</b>	<b>Per season</b>
Training pitch (Men)	£3,850
Training pitch (Ladies)	£3,850
Coaching (Men)	£3,750
Coaching (Ladies)	£4,875
Match pitch (Men)	£4,725
Match pitch (Ladies)	£4,725
Teas (Men)	£5,400
Teas (Ladies)	£4,350
Matches (Mixed)	£192
Teas (Mixed)	£450
Umpiring	£3,000
Club costs (affiliation fees, clubhouse, website, PayPal & iZettle fees...)	£6,000
Kit & equipment maintenance	£5,000
BTH+PS+GKT	£1,000
<b>TOTAL</b>	<b>£51,167</b>

Assuming:

- 12 teams, 6 men & 6 ladies
- Expanded training schedule
- 25 week season
- Average £30 on fuel per away match
- Not including more expensive pitches
- Average 15 players per match
- Still subsidising students 50%

# Proposal

If we gain players and move up in the leagues, INCREASE OF COSTS IS INEVITABLE

Aim for self-sufficient senior club where:

- Match fees cover match costs
- Subs cover training and running costs
- P&P surplus accrued for future capital expenditure

## SUBS

Training+running costs £30k divided by 230 players:

**£130 subs**

(assuming everybody paid full –  
*students subsidised by P&P –  
otherwise subs should go up to £145)*

## MATCH FEES

Home: £66 pitch + £20 umps + £69 teas

Away: £30 average fuel per team

Collect at least £95 per team per game

**£10 match fees**

*Contingent on captains collecting properly*