

## 2011/12 Men's Accounts

| Item                  | Income           | Expenditure      | Balance         |
|-----------------------|------------------|------------------|-----------------|
| Amazon                | 357.27           |                  | 357.27          |
| Annual Dinner         | 2,104.61         | 2,132.33         | - 27.72         |
| Bank Interest         | 1.51             |                  | 1.51            |
| Donations             | 133.34           |                  | 133.34          |
| Fundraising           | 42.67            |                  | 42.67           |
| Kit                   | 1,271.32         | 2,066.93         | - 795.61        |
| Match Fees            | 5,030.07         |                  | 5,060.07        |
| Olympics              | 895.00           | 888.00           | 7.00            |
| Pay and Play          | 1,565.43         | 1,148.77         | 416.66          |
| Social                | 477.85           | 472.23           | 5.62            |
| Subs                  | 5,384.00         |                  | 5,384.00        |
| Affiliation Fees      |                  | 1,180.04         | - 1,180.04      |
| Awards                |                  | 131.02           | - 131.02        |
| Coaching              |                  | 1,633.00         | - 1,633.00      |
| Equipment             |                  | 489.07           | - 489.07        |
| Insurance             |                  | 105.33           | - 105.33        |
| Pitch Hire (Matches)  |                  | 3,866.93         | - 3,866.93      |
| Pitch Hire (Training) |                  | 1,533.34         | - 1,533.34      |
| Umpires Fees          |                  | 314.00           | - 314.00        |
| Website               |                  | 32.00            | - 32.00         |
| <b>TOTAL</b>          | <b>17,263.07</b> | <b>15,922.99</b> | <b>1,270.08</b> |

|                                       |           |
|---------------------------------------|-----------|
| Bank balance for start of 2012 season | £4,279.68 |
|---------------------------------------|-----------|

## Notes on the Men's Accounts

The Men's side of the club made a profit of approx £1,300 in the season compared to a break even last season. As you will remember we were aiming for a decent profit to rebuild finances and to achieve this we raised match fees by £1 across the board. This had the required effect and was further augmented by changes to the administration of Pay & Play, together with a small increase in membership. The main differences between this season and last season are these:

| Item                                  | Difference<br>c/f Last Season |
|---------------------------------------|-------------------------------|
| Adding £1 onto match fees (estimated) | + £1,900                      |
| Running P&P more consistently         | + £640                        |
| Membership up by 3                    | + £250                        |
| Buying a set of Away shirts           | - £600                        |
| Buying stock of 14 green shirts       | - £210                        |
| Pitch hire increased costs            | - £400                        |
| Unused pitch bookings not cancelled   | - £350                        |
| Various other                         | + £70                         |
| <b>TOTAL</b>                          | <b>+ £1,000</b>               |

## Match Fee Recovery

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| Team         | Expected Fees    | Actual Fees      | Difference |
|--------------|------------------|------------------|------------|
| M1           | £1,415.50        | £1,524.00        | +8%        |
| M2           | £1,410.50        | £1,372.40        | -3%        |
| M3           | £1,377.50        | £1,090.50        | -21%       |
| M4           | £973.50          | £927.50          | -5%        |
| Mix (share)  | £105.33          | £115.67          | +10%       |
| <b>TOTAL</b> | <b>£1,645.67</b> | <b>£1,519.58</b> | <b>-5%</b> |

## Membership

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| Type           | 2011/12   | 2010/11   |
|----------------|-----------|-----------|
| Full           | 47        | 45        |
| Discount       | 6         | 2         |
| Student        | 11        | 15        |
| Funded Student | 1         |           |
| <b>TOTAL</b>   | <b>65</b> | <b>62</b> |

5 Men played more than 3 games without subs: Laurens Brocken (5 games), Laurie Haslop (7), Tristen Knight (4), Oliver Lamming (5), Jacob Van De Moortel (5).

## Forecast for 2012 / 13

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| Item                  | £             | Notes                                     |
|-----------------------|---------------|---|
| Amazon                | 360.00        | Assumed the same                          |
| Kit                   | - 150.00      | 5 players subsidised shirts               |
| Match Fees            | 4,850.00      | Teas increased to £55                     |
| Pay and Play          | 355.00        | Pitch hire up 5%                          |
| Subs                  | 5,400.00      | Assumed the same                          |
| Affiliation Fees      | - 1,240.00    | Increased 5%                              |
| Awards                | - 150.00      | Decrease                                  |
| Coaching              | - 1,800.00    | Increased 10%                             |
| Equipment             | - 660.00      | Added 4 first aid kits                    |
| Insurance             | - 110.00      | Increased 5%                              |
| Pitch Hire (Matches)  | - 4,060.00    | Increased 5% but no unused pitch bookings |
| Pitch Hire (Training) | - 1,610.00    | Increased 5%                              |
| Umpires Fees          | - 315.00      | Assumed the same                          |
| Website               | - 40.00       | Advertised increase                       |
| <b>TOTAL</b>          | <b>830.00</b> |   |

**Bank at end of season    £5,109.68**

NB: No allowance for other significant expenditure such as purchase of goalkeeper kits, additional shirts.

## Proposals for 2012 / 13

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1. Drop Funded / Unfunded Student differential as it hardly seems worth it for 1 case.
2. Otherwise leave as is.

## 2011/12 Ladies' Accounts

| Item                  | Income          | Expenditure     | Balance         |
|-----------------------|-----------------|-----------------|-----------------|
| Amazon                | 178.64          |                 | 178.64          |
| Annual Dinner         | 1,049.45        | 1,063.53        | - 14.08         |
| Bank Interest         |                 |                 |                 |
| Donations             | 66.66           |                 | 66.66           |
| Fundraising           | 21.33           |                 | 21.33           |
| Kit                   | 392.33          | 1,257.17        | - 864.84        |
| Match Fees            | 1,519.58        |                 | 1,519.58        |
| Olympics              | 304.00          | 304.00          | -               |
| Pay and Play          | 782.72          | 574.38          | 208.34          |
| Social                | 238.93          | 236.12          | 2.81            |
| Subs                  | 2,480.00        |                 | 2,480.00        |
| Affiliation Fees      |                 | 585.52          | - 585.52        |
| Awards                |                 | 181.83          | - 181.83        |
| Coaching              |                 | 817.00          | - 817.00        |
| Equipment             |                 | 74.00           | - 74.00         |
| Insurance             |                 | 52.67           | - 52.67         |
| Pitch Hire (Matches)  |                 | 1,506.99        | - 1,506.99      |
| Pitch Hire (Training) |                 | 766.66          | - 766.66        |
| Umpires Fees          |                 | 80.00           | - 80.00         |
| Website               |                 | 16.00           | - 16.00         |
| <b>TOTAL</b>          | <b>7,033.64</b> | <b>7,515.87</b> | <b>- 482.23</b> |

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| <b>Bank balance for start of 2012 season</b> | <b>£2,417.10</b> |
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NB: Bank balance is an estimate based on last year's draft accounts and the balance from this year as we do not have access to the bank account.

## Notes on the Ladies' Accounts

The Ladies' side of the club made a loss of approx £500 in the season compared to a loss of £400 last season. The main differences between this season and last season are these:

| Item                                  | Difference<br>c/f Last Season |
|---------------------------------------|-------------------------------|
| Adding £1 onto match fees (estimated) | + £450                        |
| Running P&P more consistently         | + £320                        |
| Buying a set of Away shirts           | - £300                        |
| Buying stock of 12 blue shirts        | - £180                        |
| Pitch Hire increased costs            | - £100                        |
| Unused pitch bookings not cancelled   | -£100                         |
| Membership down by 3                  | -£250                         |
| Various other                         | + £85                         |
| <b>TOTAL</b>                          | <b>- £75</b>                  |

## Match Fee Recovery

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| Team         | Expected Fees    | Actual Fees      | Difference |
|--------------|------------------|------------------|------------|
| L1           | £880.00          | £751.00          | -15%       |
| L2           | £713.00          | £710.25          | 0%         |
| Mix (share)  | £52.67           | £57.83           | +10%       |
| <b>TOTAL</b> | <b>£1,645.67</b> | <b>£1,519.58</b> | <b>-8%</b> |

## Membership

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| Type         | 2011/12   | 2010/11                      |
|--------------|-----------|------------------------------|
| Full         | 21        | 32 (breakdown not available) |
| Discount     | 4         |                              |
| Student      | 4         |                              |
| <b>TOTAL</b> | <b>29</b> | <b>32</b>                    |

3 Ladies played more than 3 games without subs: Liles Dee (6 games), Caroline Dent (5 then injured), Nicki Gallaway (5).

## Forecast for 2012 / 13

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| Item                  | £              | Notes                                     |
|-----------------------|----------------|---|
| Amazon                | 180.00         | Assumed the same                          |
| Kit                   | - 75.00        | 5 players subsidised shirts               |
| Match Fees            | 1,420.00       | Teas increased to £55                     |
| Pay and Play          | 180.00         | Pitch hire up 5%                          |
| Subs                  | 2,480.00       | Assumed the same                          |
| Affiliation Fees      | - 645.00       | Increased 10%                             |
| Awards                | - 100.00       | Decrease                                  |
| Coaching              | - 900.00       | Increased 10%                             |
| Equipment             | - 155.00       | Added 2 first aid kits                    |
| Insurance             | - 60.00        | Increased 10%                             |
| Pitch Hire (Matches)  | - 1,600.00     | Increased 5% but no unused pitch bookings |
| Pitch Hire (Training) | - 800.00       | Increased 5%                              |
| Umpires Fees          | - 100.00       | Assumed the same                          |
| Website               | - 20.00        | Advertised increase                       |
| <b>TOTAL</b>          | <b>-195.00</b> |   |

**Bank at end of season    £2,222.10**

NB: No allowance for other significant expenditure such as purchase of goalkeeper kits, additional shirts.

## Proposals for 2012 / 13

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Either run at a loss and take balance out of funds or a mixture of:

- Collect more Match Fees
- Gain a couple more members
- Increase Match Fees to £9 / £4.50 (would raise around £300 - £400)