

# CSHC Financial summary

Season 2018/19

#### Accounts summary

SENIOR CLUB'S ACCOUNTS					
Item	Income	Expenditure	Net	Prev	
Affiliation Fees	-	3,562	-3,562	-3,232	
Annual Dinner	-	-	-	430	
Awards	-	300	-300	-318	
Coaching	-	7,310	-7,310	-5,141	
Equipment	-	9,077	-9,077	-3,093	
Fundraising	958	-	958	210	
Insurance	-	207	-207	-181	
Kit	8,178	11,964	-3,786	-1,117	
Match Fees	18,412	-	18,412	16,790	
Misc	-	1,894	-1,894	-952	
Pay and Play	10,988	4,245	6,782	6,467	
Pitch Hire	-	15,145	-15,145	-12,001	
Social	6,036	6,224	-621	-15	
Subs	18,275	115	18,915	14,645	
Teas	-	7,218	-7,218	-6,700	
Training Pitch	640	-	-	-	
Umpires Fees	-	1,565	-1,565	-2,075	
TOTAL	63,486	68,826	-5,340	3,716	

JUNIORS' ACCOUNTS					
ltem	Income	Expend	Net	Prev	
Awards	-	-	-	-116	
Coaching	-	3,144	-3,144	-2,458	
Equipment	-	82	-82	-980	
Fundraising	-	-	-	136	
Kit	-	-	-	-233	
Misc	-	63	-63	-234	
Pitch Hire	-	260	-260	-283	
Subs	8,986	50	8,936	7,360	
Training Pitch	-	-1,517	- 1517	-1,083	
TOTAL	8,986	5,116	3,870	2,109	

#### Expenses by section

	Pitch hire - matches	Pitch hire - training	Coaching	Teas		Training	Play	ing	Net expenditure
Juniors	£260	£1,517	£3,144	-		£4,661	£260	C	£4.9
Pay & Play	£4,245	-	-	-		-	£4,2	45	£4.2k
Mens	£4,593	£2,470	£2,440	£4,089		£4,910	£8,6	82	£17.7k
Ladies	£3,423	£3,337	£4,540	£2,557		£7,877	£5,9	89	£17.1k
Mixed	£520	-	-	£572		-	£1,0	92	£1.1k
+1 ladies training hour						/9 to men /9 to ladies			
				Affiliation fees		£3,714			
			Insurance		£207				

Misc

>£4k

+1 ladies team

(Not including equipment/kit expenses)

£1,956

# Money collected by section

	Subs	Match fees	Net income	Balance
Juniors	£8,936	-	£8.9k	+£3.9k
Pay & Play	-	£11,026	£11k	+£6.8k
Mens	£9,822	£9,801	£19.6k	+£1.9k
Ladies	£8,718	£7,522	£16.2k	-£0.9k
Mixed	-	£605	£605	-£500

*Not including approx £5k* (average in 3 last years) in kit and equipment maintenance

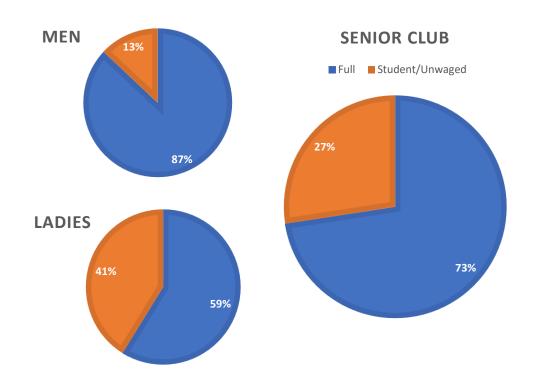
Both men and ladies sections rely on P&P (and juniors) to pay for club running costs

## Match fees

Subs
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Match Fees		
Team	Collected	
M1	2,288.00	
M2	2,015.30	
M3	1,818.75	
M4	1,399.10	
M5	2,281.75	
L1	1,810.00	
L2	1,906.20	
L3	1,858.05	
L4	1,948.00	
Mixed	219.00	
Total	17,544.15	

Collected ££	Full	Student/Unwaged	Total
Men	£9140	£682	£9822
Ladies	£6455	£2263	£8718
TOTAL	£15595	£2945	£18540



+ £589 if subsidy 40% (+£4 subs) + £1473 if subsidy 25% (+£9 subs) + £1767 if subsidy 20% (+£11 subs) + £2945 if subsidy 0% (+£17 subs)

## Forecast for season 2019/20

Item	Profit/loss over 2018/9	Reasoning
Affiliation Fees	-£220	+1 ladies 5 <sup>th</sup> team
Coaching	-£1.5k	Ladies training, 25x(+2hr coach weekly)
Equipment/Kit	+£7k	Aim not to spend more than £2k on new equipment
Insurance	-	No increase expected
Match Fees	+£5k	L5 mf (£1.5k) + uniformizing match fees (£1.5k) to £10 (£+2k). More if we reduce student/unwaged subsidy. Less if we pay drivers more.
Misc	-	No increase expected
Pay and Play	+£400	Ladies master's P&P
Pitch Hire	-£1.3k	20x L5s matches. More if we have to book pitch outside Long Road.
Social (+annual dinner)	-	Should break even
Subs	-	Not unless we reduce student/unwaged subsidy or increase subs
Teas	-£1.2k	Teas for 20x L5 matches (assuming 6 pizzas). Could save this if we have teas at The QE.
Training Pitch	-£1k	+1hr ladies training x25 weeks
Umpires Fees	-£200	Now paying pool umpires

+£7k Aim for overall positive balance of approx £2k

## Conclusions

- Negative balance but having made significant one-time purchases.
- Assets 17<sup>th</sup> June 2019= £38k (approx. same as this time last year)

#### Proposals

- Aim for self-sufficient senior sections. Increase match fees to £10?
- Uniform match fees across all teams (including mixed)
- Define "student/unwaged"
- Reduce student subsidy?
- We spend about as much on teas as on pitch for games: reduce teas (6x pizzas)/go to The Queen Edith?